



CRA Announcement Competition

CRA Charles River
Associates

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CRA economist provides testimony in Canadian broadcasting royalty rates matter

CRA economists advised counsel to the Canadian Association of Broadcasters (CAB) on a royalty rates matter heard before the Copyright Board of Canada. **David Reitman** provided expert reports and testimony in two separate hearings before the Board. At issue was whether and how much radio stations, which broadcast musical works, performances, and sound recordings, should pay in royalties on digital copies a radio station creates as part of their broadcast operation, and the basis on which royalties for the reproduction and communication of copyrighted materials would be computed. The hearing was consolidated to address concerns raised by several rights holders, including the Society of Composers, Authors, and Music Publishers of Canada (SOCAN), Re: Sound Music Licensing Company; the Canadian Musical Reproduction Rights Agency, the Society for Reproduction Rights of Authors, Composers and Publishers in Canada (CSI), Connect Music Licensing Service Inc. and Artisti.

CRA's economists analyzed the extent to which broadcasters create various types of copies that could qualify for a discounted tariff. CRA also examined the justification for and impact of changing the basis on which tariffs are calculated. The Board agreed with the radio stations, represented by the Canadian Association of Broadcasters that copies made for evaluation, backup, and certain types of ephemeral reproductions should qualify for an exception. The Copyright Board also endorsed the CAB's preferred methodology for computing tariffs.

CRA's team was led by **David Reitman** and included **Adriana de la Huerta** and Albert Hergenroeder.

About CRA's Antitrust & Competition Economics Practice

In 1965, CRA's founders envisioned a company that would apply the then-burgeoning area of quantitative methods in economics to real-world issues. Our ability to apply theoretical concepts and superior analytics to create meaningful solutions to client challenges has been a source of pride and differentiation since the founding of the firm. Our consultants and academic affiliates continue to lead the way in developing innovative economic concepts and applying sophisticated economic analysis to complex cases. Read more about the practice [here](#).

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